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CT—Page 9

February Meeting

Basic Electrical for HVAC
Engineers

Approved for 1.0 PDH

Details on Page 3

[CLICK HERE](#) To Register

Boston ASHRAE Chapter Presents BIENNIAL NEW PRODUCT & ENERGY SHOW

Tuesday April 14th

3 PM to 8:30 PM

The Lantana, 43 Scanlon Drive, Randolph, MA

- Hundreds of New Products!
- New & Cutting-Edge Technology
- Dozens of HVAC Product Booths & Displays
- Industry Networking
- PDH-Approved Seminars
- Seminar Schedule will be published online February 15th!
- Pre-register [here](#) and see more info online at [Boston ASHRAE Product Show](#) or use our QR Code below

FREE ATTENDANCE, FREE SEMINARS,
FREE DINNER
REGISTER TODAY!



President's Message

Hello ASHRAE Boston Community,

On behalf of the ASHRAE Boston Chapter Board of Governors, we would like to thank everyone who attended the January meeting to honor our Past Presidents and Life Members, and to celebrate History Night. A special thank you to Eric Edman for his great presentation on the History of ASHRAE which took place during the Technical Session. I would also like to give a very special thank you to Distinguished Lecturer, Gordon Sharp, who presented, 'Building a Net Zero Lab in the United Arab Emirates: Mission Impossible?' We appreciate you volunteering your time to prepare and present to the chapter members and guests.

The next meeting will be held on February 11th at Metro Meeting Center in downtown Boston. Steve Tafone will be presenting on 'Basic Electrical for HVAC Professionals' which is approved for 1.0 Professional Development Hour (PDH). The February meeting will also feature Membership Promotion and Student Activity Night. As part of Student Activity Night, the chapter will be holding a resume review booth during the social hour for anyone in attendance. The intent is to provide feedback from an employer's perspective to keep those resumes sharp! For additional info on the presentation topic, presenter's bio, and meeting promotions, please refer to their information in the newsletter and on the chapter website.

If you are interested in joining our team of volunteers, please do not hesitate to contact any of the board members. Volunteering with ASHRAE is an excellent way to give back to our growing industry and provides you the opportunity to network with your peers. I truly look forward hearing from you and seeing you all at our February meeting! Thank you for your continued support of the ASHRAE Boston Chapter.

Any comments or questions I can help you out with please contact me at c001@ashrae.net.

Sincerely,

Mark Leonard



Mark Leonard
ASHRAE Boston
Chapter President

ALL ASHRAE BOSTON CHAPTER MEMBERS AND STUDENT BRANCH MEMBERS

BRING YOUR RESUME | NO APPOINTMENT NECESSARY

Boston ASHRAE Chapter Meeting
Tuesday February 11, 2020 | 5:30-7:30 PM
Metro Meeting Center, 101 Federal Street, 4th Floor, Boston, MA 02110

Our mission is to provide services for our members to advance their careers in the HVAC&R industry, and we are excited to provide this service to our chapter and student members!

RESUME REVIEW



Questions? Contact Yuka Narisako
ynarisako@brplusa.com

February Meeting - Tuesday February 11th

Agenda
 5:30—6:30 Networking & Resume Review
 5:30—6:15 Tech Session (Topic and PDH Credit TBD)
 6:00—6:30 Dinner
 6:30—7:30 Main Presentation—1.0 PDH

Main Session: Basic Electrical for HVAC Engineers The presentation will focus on items the HVAC engineer should know about connecting their equipment to electrical systems. We will discuss how electricity is produced, the differences between DC, AC, single phase and 3 phase. We will cover basic electrical formulas and discuss the differences between single phase and three phase motors. We will cover motor starters and HOA switches. We will go over HOA wiring diagrams and discuss electrical safety. If you have been specifying motor starters or VFD's for single phase motors, you should attend this meeting!



Steve Tafone
 Suffolk Construction

Presenter: Steve Tafone P.E. Mr. Tafone has over 40 years of experience in the HVAC and construction fields. He is presently employed at Suffolk Construction Inc., a construction management firm, as Vice President of Engineering. He served as the President of the Boston ASHRAE Chapter in 2004 to 2005. Additionally, he has been teaching various technical courses for over 15 years. Mr. Tafone is a Registered Professional Engineer in MA & NY, has a CFC Universal Certification, LEED AP and holds a MA licenses as a Refrigeration Technician. He received his BSME from Pratt Institute.

Notes
 To RSVP [CLICK HERE](#)
 Member Cost: \$50
 Non-Member Cost: \$60
 Walk-In Cost: \$60

Location
 Metro Meeting Center
 101 Federal Street
 4th Floor
 Boston, MA 02110

Parking \$9 in Post Office Square Garage after 4:00 pm

Student Activities Update

The Student Activities Committee has a busy month ahead, with our first annual Resume Review as well as the Scholarship deadline quickly approaching! The Resume Review will be available to both student members and general members at the February Student Night held with the February Meeting. This is a great opportunity for students to network with industry professionals while preparing for upcoming career fairs with confidence.

As a reminder, scholarship applications are due on February 28, 2020. Please refer to [our website](#) for more information.

Yuka Narisako, c001bog11@ashrae.net

Membership Promotion

February's meeting is Membership Promotion Night!

If you are interested in becoming a member of ASHRAE, attend this February's meeting to get information on membership benefits. You'll be able to join ASHRAE at the check-in table.

If you're already a member of ASHRAE and looking to get more involved, we are always looking for help! Mention your interest when checking-in at your next meeting!

Hope to see you at the February meeting!

Lucas Rowe, c001mp@ashrae.org

IT'S BIG, IT'S BACK, IT'S GOING TO BE BETTER THAN EVER!

Product Show 2020

Amy Gebhardt

The Product & Energy Show 2020: Tuesday April 14, 2020

The officers and Board of Directors of the Boston ASHRAE Chapter are pleased to extend an invitation to you and your organization to participate and/or exhibit at the Biennial Product Show which will be held at The Lantana in Randolph, MA on Tuesday April 14, 2020.

Invitations for exhibitors have been sent out and registration is now open. This show has been well attended in the past, not only by the general ASHRAE membership, but also by others who work in this field, including Facility Engineers, Hospital Engineers, Building Owners, and Mechanical Contractors. The local Product & Energy Show targets a specific audience where you can talk to the customers who matter to you. Admission is free to all attendees.

Below are the specific details of the Product & Energy Show. [Register here](#).

DATE TUESDAY APRIL 14, 2020; 3:00 pm to 8:30 pm
Seminars—to be Finalized
Product Show 3:00 pm to 8:30 pm
Dinner 6:30 pm to 8:00 pm

LOCATION The Lantana
43 Scanlon Drive
Randolph, MA 02368



EXHIBITOR REGISTRATON

Prices for single, double, triple booths, and trailer spots are \$1,000 per booth and spot

Reservations will be on a first come, first served basis

Registration forms have been sent out to those who have exhibited in previous years and are available to all people. Please reach out to the show chairpersons if you would like to register for this years show and if you would like to be on the product show mailing list for future years.

BOOTHS

Single—8 feet wide x 6 feet deep

Double—16 feet wide x 6 feet deep

Triple—24 feet wide x 6 feet deep

- Draped booths will be set up prior to your arrival
- Tables will be available upon your advanced request
- Electricity is available upon your advanced request (no heavy electrical loads permitted)
- Water and drains are not available
- Internet connections are available

FOOD

A complimentary buffet dinner will be available to all attendees and exhibitors of the show

SEMINARS

ASHRAE has reserved the facility for the entire day. Rooms are available for seminars. Please contact ASHRAE if you are interested in providing a special seminar. An outline of the seminar will need to be submitted prior to approval. The seminars shall be educational and not commercial in nature.

Thank you for your interest in the Boston ASHRAE Chapter Product Show. If you have questions about the product show please see the [website](#) or reach out to the Product Show Committee Chairs below.

Sincerely,

Product Show Committee

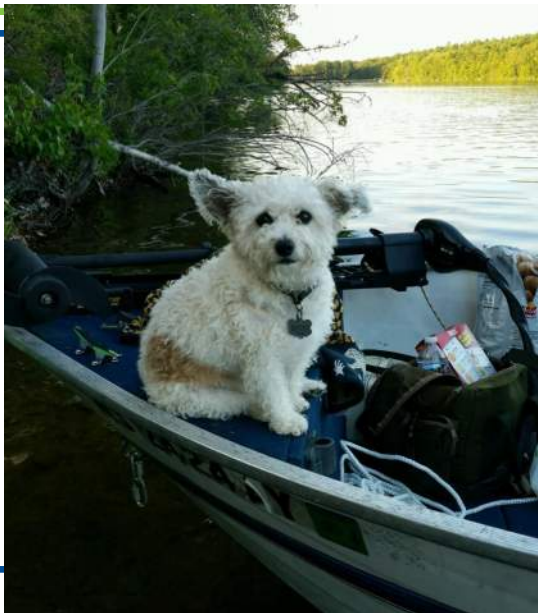
Chair: Amy Gebhardt, c001bog1@ashrae.net

Co-Chair: Eric Edman, (617) 925-8325, (617) 548-7054, c001his@ashrae.net

Recognizing One Of Our Own!

By: Howard McKew

Engineered Systems Magazine, 20 to Watch: Women In HVAC has selected one of our ASHRAE Boston Members, past Chapter President, Darcy Carbone, as one of 20 Women to Watch. Darcy is the owner of Carbone & Associates, LLC a woman owned HVAC business. ES magazine's goal each year is to recognize and honor the women of the building industry. With over 100 candidates considered in the HVAC industry, Darcy was selected based on her past diverse engineering and sales experience and her current role as owner of one of the very few women owned equipment manufacturer representative firms in the country. Herb Woerpel, editor-in-chief, Engineered Systems stated, "This is truly a hall of fame-caliber list of women in this industry." See the full article here, [ES Magazine 20 to Watch: Women in HVAC Contest Winners in 2020](#).



ASHRAE Boston's February PET OF THE MONTH!

Baxter!

This is Baxter. As you can see, he owns a boat and loves to go fishing. He takes his owner Eric Edman out with him on occasion.. You know those special dog days in August when a cold bottle of b---r (water) tastes SO GOOD. Well this is one of those dog days. Baxter believes everyone should learn to fish-but remember-what happens on the boat-stays on the boat.

Nominate your pet for pet of the month by emailing a picture and small bio to northeastaire@gmail.com!

Looking to Expand or Update Your Knowledge of HVAC Design?

Air-Conditioning System Design Manual, Third Edition, was revised and updated by ASHRAE Boston Chapter member Howard McKew, P.E., Fellow ASHRAE and is now available for purchase in the [ASHRAE Bookstore](#). This manual offers real-world applications in addition to showing theoretical calculations and analytical procedures. This manual bridges the gap between theory and practice in the design of HVACR systems. Organized into 13 chapters, this book is beneficial to both the entry-level designer and the experienced HVAC professional. New material has been added to this edition including information on commissioning and testing, adjusting, and balancing (TAB), decentralized HVAC applications and central cooling and heating plants, and a designer's business plan. In addition, significant updates and enhancements have been made to chapters on health, wellness, and safety; components; and special HVACR systems.



ASHRAE members can purchase this manual in print or PDF for \$89 or both formats for \$129. Non-members can purchase this manual for \$112 in print or PDF or \$162 for both formats. [Purchase this manual here!](#)

SENIOR MECHANICAL ENGINEER

We are a full-service architecture and engineering design firm practicing across the country. We team with our clients to envision, design and build solutions. Using our integrated design approach, we provide a wide spectrum of architectural and engineering design services for today's complex and technology-driven buildings. As Senior Mechanical Engineer, you will be responsible for the design and technical systems for projects from schematics through construction administration. Your success depends on your ability to both engage directly on projects and lead an engineering team through your example. Effective leadership is imperative to ensure that the multiple projects you drive from concept to completion, are supported with your continuous interface with clients and with the design team.



TYPICAL DUTIES

- Responsible for building system concepts and documentation process from schematics through construction administration phases.
- In this role you will regularly engage with your Supervisor to ensure project development and personal performance suit the client's need.
- Function as Project Discipline Team Leader on large, complex projects when assigned.
- Responsible for directing and overseeing mechanical project team members.
- Responsible for monitoring and executing team compliance with project budget, technical, and coordination requirements.
- Prepare and monitor project status reports.
- Coordinate with Mechanical Engineering Discipline Leader in preparing project Man-hour Estimates.
- Prepare and document required code research for project, and train less experienced engineers and designers to do the same.
- Participate in the development of the project cost model during pursuit and design, while ensuring that budgets are respected and achieved.
- Conduct material and product research as required for project development.
- Attend project meetings as necessary.
- Partner with other Project Discipline Team Leaders.
- Respond to client questions/requests within 24 hours.
- Document interpretation and submittal reviews during bidding and construction administration.
- Monitor and mentor staff to produce quality architectural and engineering services within a project team concept.
- Perform other duties as assigned by the supervisor.

SKILL, KNOWLEDGE, EDUCATION AND EXPERIENCE

- PE License.
- BSME or equivalent degree.
- Proven design experience with central plant systems, comfort and process HVAC systems, and related controls is required.
- Working knowledge of data centers and critical facilities is preferred.
- Familiarity with healthcare systems and design is a plus.
- LEED Accredited Professional preferred.
- Good written and verbal communication skills and critical thinking ability.
- At least 10 years' experience in the A/E industry.
- Detail-oriented.

PHYSICAL REQUIREMENTS

- Capable of traveling to and from project sites for attending client, project and construction meetings.
- Ability to access existing and new project sites for observation, investigation and evaluation purposes.
- Ability to use equipment for communication and documentation purposes.
- Visual acuity to perform responsibilities.

Apply online at <https://www.vscyberhosting.com/HED/Careers.aspx?req=2019-MECH-MA-001&type=JOBDESCR>

Jeanne Karpel
jkarpel@hed.design

Schedule of Events

<https://www.linkedin.com/groups/5053857/>

Join and check the ASHRAE Boston Chapter LinkedIn page for the most up to date information!

Date & Time	Event	Location	Details
February 5, 2020	AEENE Monthly Meeting	Embassy Suites Waltham	Utility Strategic Initiatives for New England— Sign Up Here
February 11, 2020	February Meeting	Metro Meeting Center Boston	Basic Electrical for HVAC Engineers by Steve Tafone and Student Night— Link
March 4, 2020	March Meeting	Embassy Suites 550 Winter St. Waltham	How and Why Customers Buy Energy Efficiency—with AEENE
April 14, 2020	ASHRAE Product Show	The Lantana Randolph, MA	ASHRAE Boston Chapter Biennial Product Show
April 27, 2020— May 1, 2020	HVAC Design Training Levels I and II	Hartford, CT	ASHRAE HVAC Design Training: Levels I and II Register and Learn More Here



[Sign up here!](#)

Boston Monthly Meetings	ASHRAE Courses— Complete List
Boston Chapter Special Events	YEA Events
WiA Events	Other Societies Events

[Boston ASHRAE Facebook](#)



[Boston ASHRAE Twitter](#)



[Boston ASHRAE LinkedIn](#)



EMPLOYMENT ADS FOR SALE!

Did the last page catch your attention? Is your company hiring? Your employment ad could be here next month! Purchase an employment ad through the Boston ASHRAE Chapter and get your ad seen by all of our readers and members.

\$500 gives you one full month of advertising. ASHRAE Boston will post your employment ad on the Chapter website for one month, on all social media platforms one time (LinkedIn, Twitter, Facebook), and print a full page ad in one month of NorthEastAire which is sent by email to over 1,000 members!

Reach out to the Newsletter Editor, Allison Bookstein, at northeastaire@gmail.com if you have questions or want to purchase an employment ad.

January Meeting Recap

It was a packed house at our January Meeting at the Embassy Suites in Waltham led by President Mark Leonard. Eric Edman presented an entertaining Tech Session on the history of ASHRAE. Mr. Gordon Sharp gave an excellent presentation entitled “Building a Net Zero Lab in the United Emirates: Mission Impossible.” Yuka Narisako announced that our Chapter will hold a FREE RESUME review at our next meeting on Tuesday, February 11th at the Metro Meeting Center in Boston from 5:30 PM – 7:30 PM. No appointment necessary. Lance Brown announced that our Chapter is now accepting submissions for the 2020 Product Guide ([link with details here](#)). Finally, we were honored to recognize our Past Presidents and our Life Members; it is always a special evening and tribute to those members who have given their time and energy over the years to our Chapter. Congratulations to Steve Nicholas, Anand Seth, Bob Persechini, Dan Carington, Teri Clarke, Eric Edman, Darcy Carbone, Dan Diorio and Bud Anderson. See you in February!

Liz Desmarais
c001web@ashrae.net



Boston Chapter Past Presidents with Current President Mark Leonard



President Mark Leonard with Main Session Presenter Gordon Sharp



Presidential Award of Excellence

Boston Chapter - 2019-2020

Chapter Members	Membership Promotion Points	Student Activities Points	Research Promotion Points	History Points	Chapter Operations Points	Chapter Technology Transfer Points	Government Affairs Points	Electronic Communications Points	YEA Points
<u>1000</u>	<u>570</u>	<u>500</u>	<u>1020</u>	<u>510</u>	<u>420</u>	<u>0</u>	<u>600</u>	<u>50</u>	<u>700</u>

Historical News

By: Eric Edman - BR+A

The “Tech Session” at the January meeting was our annual historical presentation. We are quite pleased so many of you enjoyed this. We had a lot of fun presenting all this information. We gave a brief history of the ASHRAE Society as well as the formation of the Boston ASHRAE Chapter. Based on numerous requests, the power point presentation will be posted on the chapter website.

In addition to the history theme, we invited all our Past Presidents and Life Members to attend. It was great to gather a few of the Past Presidents of the Boston Chapter as well as several of our Life Members.

Special shout out to Bob Persechini who served as President in 1989-1990. He was the most senior Past President at the meeting. Thank you for travelling to spend the evening with us Bob.

Thank you, and as always, the historical committee looks forward to your attendance at all future meetings.

P.S. I will use this space to make a special appeal to you. The 2020 Product Show is coming up in April. Save the date (April 14th) on your calendar. More importantly, think about taking a friend or two to the show. ASHRAE is more fun with friends. I will guarantee you will have fun, and probably learn a few new things.

Thank you,

Eric Edman

c001his@ashrae.net



Eric Edman, Historian, Presenting during the Tech Session at the January Meeting



ASHRAE HVAC Design Training

HARTFORD

REGISTER NOW

Get In-Depth, Practical Knowledge to Succeed

Level I – Essentials

April 27 – 29, 2020

\$1,369 (ASHRAE Member: \$1,089)

Level II – Applications

April 30 – May 1, 2020

\$917 (ASHRAE Member: \$749)

Corporate Sponsorships for 2020

Last call for corporate sponsorships for 2020! The platinum level sponsorship is still available as well as three gold level sponsorships. See your company logo in each newsletter as well as on the presentation screen at each monthly meeting along with many other benefits. See the following page for costs and details about the sponsorships.

On behalf of the Boston Chapter, thank you!

Bob Persechini
c001ha@ashrae.net



2020 Corporate Sponsors

GOLD SPONSORS

Victaulic[®] **J.S. FLEMING**
ASSOCIATES INC

SILVER SPONSORS

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NV5

criticalsystems

TRANE[®]

S. J. GINNS ASSOCIATES, INC.
Manufacturers Representative Heating & Air Conditioning Equipment

LAST CHANCE!

SPONSORSHIP OPPORTUNITIES 2020 (January 1—December 31, 2020)

PLATINUM SPONSOR - \$5000 (1 open spot remaining of 1 total available)

- Donation of **\$3000** in your company name to ASHRAE Research - Boston Chapter Endowment
- Company logo with a link to company website displayed on ASHRAE Boston Chapter website
- Signage in main presentation hall at all monthly chapter meetings
- **Verbal Acknowledgement as Platinum sponsor at all monthly chapter meetings**
- Complimentary full-page ad in the Boston Chapter Roster & Product Guide
- Company logo and acknowledgement as Platinum sponsor in Boston Chapter & Product Guide
- Company logo and acknowledgement as Platinum sponsor on our social media platforms (LinkedIn, Twitter, Facebook)
- **Two (2) Monthly Job Posting Packages (newsletter, website, social media and Society job board)**
- **Two (2) Reserved foursomes at annual ASHRAE Boston Chapter Golf Outing***
 *Cost of foursomes is not included and you must pay for foursomes within 1 week of open registration
- Complimentary hole sponsor sign at the annual ASHRAE Boston Chapter Golf Outing
- **2nd complimentary hole sponsor sign - on a "contest" hole - at the annual ASHRAE Boston Chapter Golf Outing**
- **Four (4) complimentary tickets to the Sponsor Appreciation Night**

GOLD SPONSOR - \$3000 (3 open spots remaining of 5 total available)

- Donation of **\$2000** in your company name to ASHRAE Research - Boston Chapter Endowment
- Company logo with a link to company website displayed on ASHRAE Boston Chapter website
- Signage in main presentation hall at all monthly chapter meetings
- Complimentary full-page ad in the Boston Chapter Roster & Product Guide
- Company logo and acknowledgement as Gold sponsor in Boston Chapter & Product Guide
- Company logo and acknowledgement as Gold sponsor on our social media platforms (LinkedIn, Twitter, Facebook)
- **One (1) Monthly Job Posting Packages (newsletter, website, social media and Society job board)**
- **One (1) Reserved foursome at annual ASHRAE Boston Chapter Golf Outing***
 *Cost of foursome is not included and you must pay for foursome within 1 week of open registration
- Complimentary hole sponsor sign at the annual ASHRAE Boston Chapter Golf Outing
- **Two (2) complimentary tickets to the Sponsor Appreciation Night**

COMPANY NAME		
CONTACT NAME		
CONTACT E-MAIL		
COMPANY MAILING ADDRESS		
CITY	STATE	ZIP

SPONSORSHIP LEVEL
Please check one

PLATINUM \$5000

GOLD \$3000

SILVER \$2000

PAYMENT METHODS

- PayPal – <http://ashraeboston.org/event-3634159>
- Check – please mail the completed form and check to:
- BR+A Consulting Engineers 10 Guest Street, 4th Floor Boston, MA 02135, ATTN: Chris Pietrocarlo

SPONSORSHIP CHECKLIST—Please email the following to c001web@ashrae.net when you register to become a sponsor

- Above information
- Company ad in high-resolution ESP or JPG format to be place in the Roster & Product Guide
- Company logo in high-resolution ESP or JPG format for signage, newsletter and website

Research Promotion Update

Dear ASHRAE Members,

As always, thank you for all your ongoing support of ASHRAE research.

I would like to thank the members who have donated so far this year:

Eric M Edman, Gregory W Shenstone, PE, Allan E Ames, Robert J Persechini, Robert G Andrews, Jr, James E Armstrong, John A Iacopucci, Jeffrey Zajac, Majid Seghatoleslami, Lance Brown, Nick Roth, William K Tang, David H Blum, Deanna Adkison, Liz Desmarais, Amy N Gebhardt, Chris Pietrocarlo, William Cunningham, Daniel P Diorio, Alexander Gilman, and Scott A Havey.



Deanna Adkison
Research Promotion Chair

With your help, we are making progress towards our goal. We currently have \$9,690 saved towards our goal of \$27,300.

Did you know that the ASHRAE research project final reports are available online?

Visit <https://www.ashrae.org/technical-resources/research/research-reports>

ASHRAE Technology Portal hosts the online ASHRAE Research Report repository. Final Reports of projects conducted by ASHRAE are available. This includes ASHRAE sponsored investigations at universities, laboratories, government agencies, and consulting firms that yield non-proprietary research that benefit practitioners and suppliers. ASHRAE members have free access to reports in PDF format in this repository

These Research Project Final Reports document the results of the research project and are approved by the sponsoring Technical Committee. ASHRAE members have free access through the Members-Only Research Projects Final Reports site.

Non-members can purchase and download individual Research Reports for \$30 each through ASHRAE's Online Bookstore.

Please contact the Manager of Research and Technical Services, Mike Vaughn, at mvaughn@ashrae.org if you cannot find the report you are looking for. Additional reports are available in hardcopy form only for \$30 plus shipping and handling.

You can start helping ASHRAE reach our goals now by donating online at www.ashrae.org/donate. Let me know if you are interested in donating in another way other than online. We can always accept donations at upcoming meetings as well.

Please contact me with any other questions you may have or if you would like to be directed to additional resources.

Thank you!

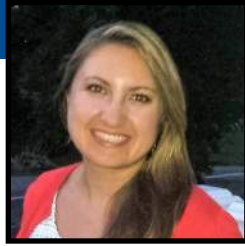
Deanna Adkison
2019-2020 Research Promotion Chair
C001rp@ashrae.net



BOSTON CHAPTER OFFICERS



President
Mark Leonard
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c001@ashrae.net



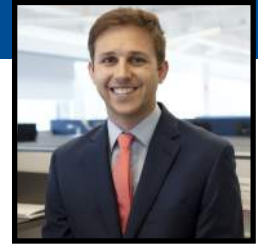
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Treasurer
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BOARD OF GOVERNORS

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Amy Gebhardt
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Special Events & Product Show

Amy Gebhardt
Victaulic
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nts@outlook.com

Women in ASHRAE

Position Open!
Contact Any Officer to
Get Involved

Communications & Webmaster

Liz Desmarais
Trumbull Campbell
c001web@ashrae.net

Young Engineer in ASHRAE

Willie Dawkins
HTS
c001yea@ashrae.net

Gage Foley
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c001yea@ashrae.net

Sustainability

Vineet Nair
CRB
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Golf Outing

Will Mallia
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Corporate Sponsorships

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